

Superintendent**DETROIT, MICH.****JOSEPH OSBORNE WALKER**

1887—Born at Sweetwater, Tennessee, of Scotch-Irish parentage.
 1892-1897—Attended public schools.
 1897—Father killed by railway accident, leaving wife and three children, one boy and two girls.
 1897-1902—Attended public schools.
 1902-1906—Attended Tennessee Military Institute gaining rank of Cadet Captain. Took up study of shorthand, typewriting and bookkeeping. Worked way through school, keeping books and doing stenographic work. Was appointed Private Secretary to President of School. Quarterback College football team and interested in all athletics.
 1907—Stenographer-bookkeeper, lumber company, at small lumber town in mountains of North Carolina.
 1908-1911—Private Secretary President Tennessee Military Institute, also member of Faculty, teaching Shorthand, Typewriting and Bookkeeping. Took post-graduate work Psychology and Political Economy.
 1912-1913—Two years as traveling salesman, selling cut glass, crockery and enamelware, in Southern and Southwestern States as well as on the Pacific Coast, in California, Oregon and Washington. During this period became very much interested in 5 and 10 cent business. Frequently spent better part of Saturday afternoons in Charlton and Kress stores.
 1914-1915—Entered 5-10-25c store-business. Opened two stores in North Carolina, opening them-successfully for over two years. Sold stores to syndicate at profit.
 1916—After a careful investigation of the various 5 and 10 cent stores, entered the employ of the S. S. Kress Company, accepting position offered by Mr. A. N. McFadyen. The worst flood in history of Southern states destroyed miles of railway, making it necessary to ride mule twenty-two miles to railway supply point to buy supplies. After getting supplies washed away, and walked fifteen miles after five o'clock in afternoon to get home and catch train to Detroit. Have never regretted decision to become one of the big Kress family. Given management Store 119, Richmond, Virginia.
 1917—Manager Store 119, Richmond, Virginia.
 1918—Manager Store 160, Chicago, Illinois.
 1919—Superintendent 25 and 50 Cent Stores.
 1920—Superintendent 25 and 50 Cent Stores. Still single, but have hopes.

DETROIT, MICH.**Store No. 1****WILLIAM F. LENTZ**

1888—Born in Wilkes-Barre, Pa.
 1885-1896—Attended city schools.
 1896—Attended business institute in Wilkes-Barre, Pa., working after school hours.
 1896-1904—Employed by Jonas Long's Sons, department store, at Wilkes-Barre, Pa., starting in as errand boy. During this period had the opportunity of gaining experience in every capacity from errand boy up, receiving practical experience of selling methods and responsibility of store management. Intimate contact with executives and department managers gave valuable experience. Believes this thorough training had powerful influence on later development of mercantile life.
 1904—Married schoolmate, Miss Anna Bandner of Wilkes-Barre.
 1905—Started to learn the 5 and 10c business in Memphis, Tenn.
 1905-1907—Manager of store at Fort Smith, Ark. Took the Sheldon School Correspondence Course on "The Science of Business Building."
 1907-1909—Returned to Memphis as Manager of store where training started in 1905.
 1910—Started with S. S. Kress Co., store No. 39, Philadelphia, Pa., then later as Manager of store No. 4, Pittsburgh, Pa.
 1912—Short period as Superintendent. Manager of store No. 1.
 1916—During erection of new No. 1 made trip to Orient in interest of firm.
 1916-1920—Manager of store No. 1, Detroit, Mich.